



Dental *and*
Vision Coverage
for State Employees



Your Benefits. Your Choice.
SEIB Optional Insurance Plan

For the first time, *You Have a Choice!*

SOUTHLAND BENEFIT SOLUTIONS is proud to team up with the Alabama State Employees' Insurance Board (SEIB) to provide you the best in Dental & Vision Benefit packages.

WHY SOUTHLAND?

- Real Customer Service— a friendly PERSON answers the phone each and every time, NOT an automated system
- Now Dental & Vision available as separate, stand-alone plans
- Proven history with SEIB and PEEHIP (Alabama Educators served since 1983)
- Extensive DentaNet provider network — quality providers and abundant access points throughout Alabama

SOUTHLAND DENTAL

- No cost for preventive services
- No and Low-Deductible Plan Options
 - \$0 Individual Plan
 - \$25 Family Plan
- Basic and Major Services **Covered Up to 80%**
 - 80% Individual Plan**
 - 60% Family Plan**
- Large Annual Benefit Maximums
 - \$1,250 Individual Plans
 - \$1,000 Family Planper person
per plan year

SOUTHLAND VISION

- Eye Examination
 - Prescription Lenses or Contacts
 - Eyeglass Frame
 - No Network Requirement, utilize any Eye Care provider
 - Plan includes
- | | Max Benefits |
|---------------|--------------|
| Exam | \$40 |
| and | |
| Frames | \$60 |
| Lenses | |
| Single Vision | \$50 |
| Bifocal | \$75 |
| Trifocals | \$100 |
| Lenticular | \$125 |
| or | |
| Contacts | \$100 |

**FIND
NETWORK
PROVIDERS
IN YOUR AREA!**

www.southlandseib.com



You Can Choose!

You can choose any combination of multiple coverage types.

Example — You can choose individual health coverage, and family coverage for dental and/or vision.

Your Benefits. Our Solutions.

Dental Benefits Comparisons

INDIVIDUAL COVERAGE		FAMILY COVERAGE	
Blue Cross Blue Shield \$3 Per Month Max. Annual Benefit \$1,500	Southland Dental† \$3 Per Month Max. Annual Benefit \$1,250*	Blue Cross Blue Shield \$8 Per Month Max. Annual Benefit \$1,500 Per Member	Southland Dental† \$8 Per Month Max. Annual Benefit \$1,000 Per Member*
Deductible \$25 Per Person Annually Limit 3 Deductibles Per Family	Deductible \$0	Deductible \$25 Per Person Annually Limit 3 Deductibles Per Family	Deductible \$25 Per Person Annually Limit 3 Deductibles Per Family
Preventive Covered at 100% of Preferred Dental Fee Schedule with No Deductible	Preventive Covered at 100% of Preferred Dental Fee Schedule with No Deductible	Preventive Covered at 100% of Preferred Dental Fee Schedule with No Deductible	Preventive Covered at 100% of Preferred Dental Fee Schedule with No Deductible
Basic & Major Services Covered at 50% of Preferred Dental Fee Subject to the \$25 Annual Deductible	Basic & Major Services Covered at 80% of Preferred Dental Fee with No Annual Deductible	Basic & Major Services Covered at 50% of Preferred Dental Fee Subject to the \$25 Annual Deductible	Basic & Major Services Covered at 60% of Preferred Dental Fee Subject to the \$25 Annual Deductible

† Orthodontics not covered

*Less than 5% of people exceed a \$1000 annual maximum.



In-Network Cost Savings Examples:

Basic Filling

Cost of Service \$99.00

Common Market Plan (Individual and Family)

Plan Coverage 50% -\$49.50
Out-of-Pocket Cost \$49.50
Deductible \$25.00
Your Total Cost \$74.50

Southland (Individual)

Plan Coverage 80% -\$79.20
Out-of-Pocket Cost \$19.80
Deductible \$0.00
Your Total Cost \$19.80

Southland Savings

\$54.70

**SAVINGS
of 73%**

Southland (Family)

Plan Coverage 60% -\$59.40
Out-of-Pocket Cost \$39.60
Deductible \$25.00
Your Total Cost \$64.60

Southland Savings

\$9.90

**SAVINGS
of 13%**

Porcelain Crown

Cost of Service \$625.00

Common Market Plan (Individual & Family)

Plan Coverage 50% -\$312.50
Out-of-Pocket Cost \$312.50
Deductible \$25.00
Your Total Cost \$337.50

Southland (Individual)

Plan Coverage 80% -\$500.00
Out-of-Pocket Cost \$125.00
Deductible \$0.00
Your Total Cost \$125.00

Southland Savings

\$212.50

**SAVINGS
of 63%**

Southland (Family)

Plan Coverage 60% -\$375.00
Out-of-Pocket Cost \$250.00
Deductible \$25.00
Your Total Cost \$275.00

Southland Savings

\$62.50

**SAVINGS
of 19%**

Placed in the **Top 50** among Small Centers (1-100 Agents) in the Top 100 Call Center Award for 2013 from Benchmark Portal.

"I have been working with insurance companies for many years. SOUTHLAND is the easiest to work with. Your staff is pleasant and knowledgeable. The best part ... you actually get a human. Thank you so much!"

"Quality work...
QUALITY people."

97.5% of claims are paid within 10 days!

"Your service is **WONDERFUL!** Claims are so easy, and turn-around time is fast!"

"In general, your claim service is A+++!"




SOUTHLAND
BENEFIT SOLUTIONS

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